

To be held under the patronage of H.H. Hamdan bin Rashid Al Maktoum, Deputy Ruler of Dubai and the Minister of Finance
GLOBAL CHALLENGES – SEEKING SOLUTIONS

PRE-EVENT DAY, 21 NOVEMBER 2016

10:00 – 11:30 **Pre-event Workshop - Quintiq to address Global Challenges and the related business transformation in Aluminium**

Price and cost pressure, sales and cost opportunities, scrap availability, changes in demand and product mix, global competition, new product developments... The list of global challenges is long and the challenges that our industry will face are diverse.

At least two things all these challenges have in common: they trigger for change and force you to take decisions.

In this fast changing 24/7 world we have seen with our customers that quality as well as speed of decision making is key for the metals business.

In this workshop we will discuss making Smart and Agile decisions and make a step change in business performance.

Agenda:

- Introduction
- Agile and Smart decision making in metals industry
- Case Study
- Conclusion - Quintiq Solutions
- Q&A

Benefits of attending:

- Learn how agile and smart decisions can be made for complex planning puzzles
- Understand the importance of making smart decisions based on performance indicators that impact your bottom line financials
- Create awareness of the increasing importance of decision speed and agile decisions that will determine success in our business
- Learn how other companies have gone through a their business transformation program and helped them to make a step change in making smart and agile decisions

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Workshop leaders:

Martin van Weert: Martin van Weert has more than 25 years of experience in general management, consultancy and business development and helping companies to improve their performance. With special focus on ERP, CRM and Supply Chain Planning and Optimization in the areas of sales, production and logistics.

Jo Wevers : Jo Wevers worked for more than 25 years in metals industry. The majority of his career was dedicated to aluminium where he held several leading positions in supply chain for a global aluminium company. He is now working as an independent partner of Quintiq sharing his experience with metals companies to develop and implement best practices in supply chain.

19:00 – 23:00 **Pre-event welcome canape and drinks reception at Layali beach at Madinat**

DAY 1, 22 NOVEMBER 2016

08:00 – 10:00 **Delegate registration and networking coffee**

CONFERENCE AND EXHIBITION OPENING CEREMONY

10:00 – 10:05 **Seating of VIP entourage**

10:05 – 10:10 **Welcome note**

Mohammed Al-Naki , ARABAL Chairman

Abdulla Kalban, Managing Director & Chief Executive Officer, Emirates Global Aluminium

10:10 – 10:15 **Keynote address: The direction of the market in a volatile oil price environment**

- The impacts of increased economic pressure on the region
- How the UAE has maintained a balanced budget
- Continued efforts in diversifying the economy away from fossil fuels – retaining infrastructure development
- Looking at alternative options to increase efficiency and productivity

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- Opportunities for investment – factors for encouragement: Established infrastructure and ease of doing business

United Arab Emirates Ministry of Economy

10:15 – 10:20 **Presentation to H.H. Sheikh Hamdan bin Rashid Al Maktoum**

On behalf of Gulf Aluminium Council, by
Mahmood Aldailami, Secretary General, Gulf Aluminium Council
United Arab Emirates Minister of Economy and
Abdulla Kalban, Managing Director & Chief Executive Officer, Emirates Global Aluminium

10:20 – 11:00 **Exhibition opening and networking coffee break**

11:00 – 11:15 **Gulf Aluminium Council Awards for Health & Safety**

- GAC Health Award
- GAC Safety Award

SESSION 1: GULF ALUMINIUM INDUSTRY PERSPECTIVES

Moderator: *Jorge Vazquez, Founder & Managing Director, Harbor Aluminium Intelligence*

11:15 – 12:15 **Industry keynote panel**

- Energy - prices and policy
- Downstream industry:
 - expansions
 - product mix dynamics
 - financial elements
 - raw materials
 - upward integration

Abdulla J M Kalban, Managing Director & Chief Executive Officer, Emirates Global Aluminium
Said Mohammed Al Masoudi, Chief Executive Officer, Sohar Aluminium
Khalid Mohammed Laram, Chief Executive Officer, Qatalum

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Tim Murray, Chief Executive Officer, Aluminium Bahrain B.S.C.

Abdulaziz Al Harbi, President, Ma'aden Aluminium

*Eng. Abd Elzاهر Abd Elsattar, Chairman & Chief Executive Officer, The Aluminium Co. Egypt
(Egyptalum)*

12:15 – 12:30 **Q&A**

12:30 – 13:45 **Networking lunch**

SESSION 2: MARKET OUTLOOK

Moderator: Raju Daswani, Managing Director, Metal Bulletin

13:45 – 14:00 **Macro-economic outlook for the global aluminium industry with specific emphasis
on the US market**

Jorge Vazquez, Founder & Managing Director, Harbor Aluminium Intelligence

14:00 – 14:15 **Gulf aluminium export dynamics**

- Getting more Value-Added Products to more sophisticated customers
- Further geographic markets

Mahmood Aldailami, Secretary General, Gulf Aluminium Council

14:15 – 14:30 **LME outlook - responding to market requirements**

- Developments in the global metals trading market
- Superior hedging opportunities at the LME
- Results of the comprehensive warehouse reform

Garry Jones, Chief Executive Officer, London Metal Exchange

14:30 – 14:45 **Latest import tariffs on aluminium products and effects on markets**

- Import tariffs in the EU, impact on market competitiveness
- Updated status of levies

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- EA and Worldwide policies

Roger Bertozzi, Expert, EU-GCC Relations

14:45 – 15:00 **Has “hedging premiums” gone mainstream? What about the long-term?**

Lucy Shitova, Metals Products Manager, CME Group

15:00 – 15:15 **Q&A**

15:15 – 15:45 **Networking coffee break**

SESSION 3: CHINA

Moderator: Marco Georgiou, Managing Consultant, Aluminium Team and Manager - Primary & Products, CRU

15:45 – 16:30 **Panel discussion: China’s economic slowdown and aluminium industry trends**

- Taking a look at export trends
- Policy and position
- Increasing cost competitiveness
- Demand outlook
- CO₂ issues
- Impacts on ROW

Paul Adkins, Managing Director, AZ China

Max Layton, Head of European Commodities Research, Goldman Sachs

Wan Ling, Assistant Chief Representative China Office & Head of Asia, Aluminium, CRU

16:30 **Close of day 1**

19:00 – 22:00 **Gala dinner hosted by EGA**

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DAY 2, 23 NOVEMBER 2016

08:00 – 09:00 **Networking morning coffee**

SESSION 4: END USER PERSPECTIVES

Moderator: Ian Hiscock, Senior Consultant, CRU

09:00 – 09:15 **End user application – packaging**

Amit Lahoti, Vice President Finance - AMEA, Rexam

09:15 – 09:30 **End user application – automotive**

Max Weber, Product & Pricing Manager, Jaguar Land Rover MENAP Region

09:30 – 09:45 **End user application – construction**

Stylianos Tsoktouridis, General Manager, Taweelah Aluminium Extrusion Company

09:45 – 10:00 **End user application – aerospace**

Bill Bihlman, President, Aerolytics LLC.

10:00 – 10:15 **Q&A**

10:15 – 10:45 **Networking coffee break**

SESSION 5: SUSTAINABILITY, SCRAP & RECYCLING

Moderator: Chris Bayliss, Deputy Secretary General, International Aluminium Institute

10:45 – 11:00 **Environmental considerations for a sustainable aluminium industry**

- Emissions control (power generation emissions)
- Hazardous waste management
- Bauxite residue

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Dr. Mufeed Odeh, Sustainability Advisor, Qatalum

11:00 – 11:45 **Panel discussion: Recovery and re-use – scrap recycling market challenges and opportunities**

- Recycling of scrap metal locally as opposed to the export approach
- Emerging trade flows and recycling rates
- China's growing scrap regeneration

*Eng. Salam Al Sharif, Chairman, Sharif Metals Intl; BIR, Chairman of Amb. Comm.; BMR, President
Prof. Dr. Adel Dagher Fahad Budagher, Senior Project Specialist, Gulf Aluminium Rolling Mill
Dr. Sayed J. Hussain, Chief Executive Officer, Sayed Metal
Frederic Rouyer, Chief Executive Officer, Oman Aluminium Processing Industries*

11:45 – 12:00 **Q&A**

SESSION 6: LOOKING TO THE FUTURE

Moderator: Ron Knapp, Secretary General, International Aluminium Institute

12:05 – 12:20 **How will global trends and forces affect the aluminium industry moving forward?**

- The ongoing pressure on prices and premiums - declining energy prices and currency shift impacts
- The future of regional aluminium smelting and fabrication
- Bauxite market balance and price projections

David Wilson, Director, Metals Research & Strategy, Citigroup

12:20 – 12:35 **Alumina – Emirates Global Aluminium project update**

Yousuf Bastaki, Executive Vice President - Capital Projects and Upstream, Emirates Global Aluminium

12:35 – 12:50 **Alumina – Ma'aden Aluminium project update**

Phillip Campbell, Vice President Mine & Refinery Operations, Ma'aden Aluminium

12:50 – 13:00 **Q&A**

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13:00 – 14:00 **Networking lunch**

SESSION 7: OPERATIONS / TECHNOLOGY

Moderator: *Ron Knapp, Secretary General, International Aluminium Institute*

14:00 – 15:00 **COO panel discussion: Where operations and technology intersect**

- Using technology and operational know-how to reduce costs across the board
- Increasing efficiency, availability, productivity and profits

Dr. Ali Al Zarouni, Executive Vice President Midstream, Emirates Global Aluminium

Chris Murray, Chief Operating Officer, Sohar Aluminium

Olaf Wigstol, Chief Operating Officer, Qatalum

Amin Sultan, Acting Chief Operating Officer, Aluminium Bahrain B.S.C.

15:00 – 15:15 **Digitizing the aluminium industry - increasing reliability and efficiency**

General Electric –Speaker TBC

15:15 – 15:30 **Closing remarks**

Abdulla Kalban, Managing Director & Chief Executive Officer, Emirates Global Aluminium

DAY 3, 24 NOVEMBER 2016

SITE VISITS:

OPTION A:

DUBAL Plant Tour

09:00 – 11:00

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Visit Dubai Aluminium (“DUBAL”, also known as EGA’s Jebel Ali Operations), which is located 20 minutes from the Madinat Jumeirah resort.

The DUBAL smelter complex was commissioned at the end of 1979. After sequential expansions incorporating advanced technologies, the DUBAL smelter today has 1,577 reduction cells in seven potlines, producing more than 1 Mtpa of primary aluminium; casting operations with a capacity of over 1.27 Mtpa; a captive 2,350 MW power station; 50 million m³/year desalination plant and port facilities.

Please be sure to wear comfortable clothing (casual with long sleeves and trousers). Refreshments will be served.

Buses will leave from the entrance of Madinat Jumeirah Arena at 09:00.

OPTION B:

EMAL Plant Tour

08:00 - 12:30

Visit Emirates Aluminium (“EMAL”, also known as EGA’s Al Taweelah Operations), which is located 45 minutes from the Madinat Jumeirah resort.

Built in two phases, commissioning of the EMAL smelter complex (Phase I) began at the end of 2009. Phase II was fully commissioned by mid-2014. With a production capacity of more than 1.3 Mtpa of primary aluminium, produced in 1,200 reduction cells in three potlines, the EMAL smelter is the world’s largest single-site smelter. The complex also includes a 3,100 MW power station; a large carbon plant; extensive casting operations with a capacity of over 1.8 Mtpa; a water desalination plant, dock and other facilities.

The tour will also include the emerging aluminium cluster at Khalifa Industrial Zone Abu Dhabi, of which EMAL is the anchor tenant

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22 to 24 November 2016
Madinat Jumeirah, Dubai, UAE

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Hosted by



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Buses will leave from the entrance of Madinat Jumeirah Arena at 08:00.

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